Applications are invited for the role of CEO and Secretary General, IFRRO

The Board of the International Federation of Reproduction Rights Organisations (IFRRO) is seeking to appoint a CEO and Secretary General upon the retirement of the current CEO in November 2016. Applications should be emailed to Russell Reynolds Associates, for the attention of Mrs Marianne Barge at marianne.barge@russellreynolds.com, by March 1st 2016.

The IFRRO Secretariat is located in Brussels but with an expectation of frequent travel by the CEO to represent members of an international organisation to government, trade and business bodies.

The CEO will be responsible for the development and implementation of strategic plans for the work of IFRRO, including
1. positioning IFRRO in accordance with plans, key messages and profiles
2. maintaining and establishing new alliances of strategic importance to IFRRO
3. monitoring copyright legislation, legal action and policy development on an international and regional level and actively lobbying in support of IFRRO’s objectives
4. efficiently administering the organisation in accordance with the approved budget and providing leadership and support to the staff of IFRRO.

Applicants for the position, in strict confidence will have
a) proven administrative and leadership skills
   1. good all round commercial and management experience, including financial literacy
   2. strong in at least one of the following work areas: policy development and lobbying, marketing and communication; legal issues – especially intellectual property and copyright law
b) a strong grasp of the challenges that authors and publishers face in areas relevant to collective rights management
c) an understanding of the role and significance of collective administration and
d) experience in working in heterogeneous environments, across different cultural and business environments.

The CEO will be
i. a generalist, with good relationship building skills
ii. able to build and maintain networks - preferably with an already established network in political / intergovernmental organisations and / or author communities and / or publisher communities; and preferably with established contacts in bodies or environments of importance to IFRRO
iii. an excellent communicator, comfortable with public speaking and explaining issues to both member and broader audiences
iv. a strategic thinker; effective at prioritizing
v. well organised with an ability to initiate activity; a self-starter; able to set, follow up and maintain focus on key objectives
vi. preferably fluent in at least English, French and / or Spanish
vii. comfortable working in a small organisation with a global reach END